



J THOMAS & COMPANY PRIVATE LIMITED

GUWAHATI MARKET SYNOPSIS - Sale 34(2020)

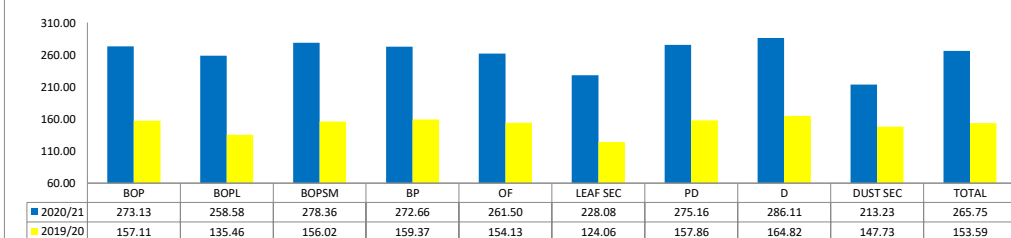
Market Report	
LEAF	DUST
<ul style="list-style-type: none"> * Market witnessed good demand. * Good & Best categories sold irregularly easier following quality. * Medium and Plainers were barely steady. 	<ul style="list-style-type: none"> * Market witnessed good demand. * Select good liquoring teas were barely steady. * Remainder sold irregularly lower following quality.

Buying Analysis	
LEAF	DUST
<ul style="list-style-type: none"> * HUL was operating. * TCPL was active. * Western India operated on liquoring sorts. * Other locals and packeteers lent fair support. * Exporters had some enquiry. 	<ul style="list-style-type: none"> * HUL was operating. * TCPL was active. * Western India operated. * Other locals and packeteers lent fair support.

AUCTION AVERAGES									
	2020/21			2019/20			UPTO Sale 34		
	Sale 34	Sale 33	+/-	Sale 34	Sale 33	+/-	2020/21	2019/20	2018/19
LEAF	288.34	290.58	-2.24	151.45	154.03	-2.58	264.71	152.87	152.88
DUST	314.29	306.23	8.06	166.22	161.79	4.43	267.64	155.04	170.44
TOTAL	298.04	296.34	1.70	156.13	156.76	-0.64	265.75	153.59	158.54

GTAC AUCTION AVERAGES									
	SALE	27	28	29	30	31	32	33	34
	LEAF	2020/21	274.59	277.62	276.06	0.00	288.91	292.20	290.58
2019/20		158.14	158.41	161.40	157.04	158.70	159.04	154.03	151.45
DUST	2020/21	269.24	288.19	286.00	0.00	288.84	310.11	306.23	314.29
	2019/20	157.00	156.21	161.29	179.82	165.60	167.69	161.79	166.22
TOTAL	2020/21	272.56	281.70	279.70	0.00	288.92	298.28	269.34	298.04
	2019/20	158.03	157.61	161.36	164.48	160.92	161.73	156.76	156.13

GTAC Grade Wise Averages Upto Sale 34

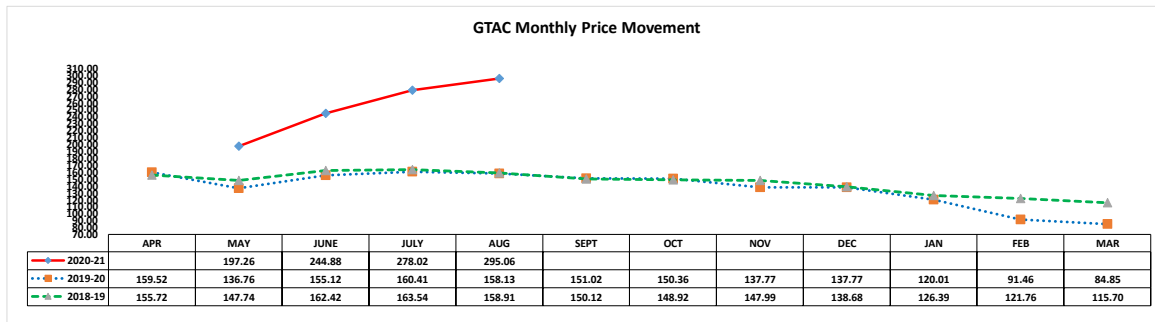


OFFER / SOLD QUANTITY & AVERAGE PRICE (2020/21)												
	THIS SALE				LAST SALE				UPTO Sale 34			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
BROKENS	2210756.6	1653803.9	294.85	25%	2405347.4	1989325.5	297.37	17%	23301996.1	19251471.9	273.39	17%
FANNINGS	703304.7	524679.3	285.46	25%	839890.3	660261.6	284.84	21%	7493248.7	6093507.3	261.50	19%
LEAF SEC.	326126.4	308907.7	258.38	5%	304578.3	294543.2	257.59	3%	3130453.5	2947820.4	214.67	6%
LEAF TOTAL	3240187.7	2487390.9	288.34	23%	3549816.0	2944130.3	290.58	17%	33925698.3	28292799.60	264.71	17%
	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
DUST	1313265.5	1145988.1	328.46	13%	1547459.6	1381696.1	317.50	11%	14344225.4	12404633.6	280.92	14%
DUST SEC.	362687.0	338946.3	266.36	7%	362262.7	334931.5	259.74	8%	3529788.7	3026758.6	213.24	14%
DUST TOTAL	1675952.5	1484934.4	314.29	11%	1909722.3	1716627.6	306.23	10%	17874014.10	15431392.20	267.64	14%
TOTAL	4916140.2	3972325.3	298.04	19%	5459538.3	4660757.9	296.34	15%	51799712.4	43724191.80	265.75	16%

OFFER / SOLD QUANTITY & AVERAGE PRICE												
LEAF	THIS SALE				LAST SALE				UPTO Sale 34			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2020-21	3240187.7	2487390.9	288.34	23%	3549816.0	2944130.3	290.58	17%	33925698.3	28292799.6	264.71	17%
2019-20	4421337.0	3257719.2	151.45	26%	2567014.8	1972902.6	154.03	19%	51863613.7	38471914.2	152.87	26%
DUST	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2020-21	1675952.5	1484934.4	314.29	11%	1909722.3	1716627.6	306.23	10%	17874014.1	15431392.2	267.64	14%
2019-20	2063723.9	1510008.0	166.22	27%	1309048.5	1072852.9	161.79	21%	26181039.4	18979238.2	155.04	28%
TOTAL	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2020-21	4916140.2	3972325.3	298.04	19%	5459538.3	4660757.9	296.34	15%	51799712.4	43724191.8	265.75	16%
2019-20	6485060.9	4767727.2	156.13	26%	3876063.3	3045755.5	156.76	21%	78044653.1	57451152.4	153.59	26%

% OF TEAS SOLD	PRICE RANGE									
	LEAF					DUST				
	2020/21		UP TO Sale 34			2020/21		UP TO Sale 34		
	Sale 34	Sale 33	2020/21	2019/20	2018/19	Sale 34	Sale 33	2020/21	2019/20	2018/19
BELOW 100	0.00	0.00	0.27	2.22	5.41	0.00	0.00	1.86	3.26	1.46
BETWEEN 100.00-119.99	0.00	0.00	1.04	21.82	12.11	0.00	0.00	1.41	16.74	6.75
BETWEEN 120.00-139.99	0.00	0.01	1.83	25.88	22.65	0.00	0.00	1.77	26.78	16.94
BETWEEN 140.00-159.99	0.00	0.01	2.55	14.67	23.59	0.00	0.00	1.96	13.58	18.80
BETWEEN 160.00-179.99	0.00	0.02	2.82	10.56	14.45	0.00	0.05	2.57	10.69	13.52
BETWEEN 180.00-199.99	0.24	0.32	2.91	7.35	7.64	0.02	0.30	4.78	8.26	14.50
BETWEEN 200.00-219.99	0.39	1.35	6.22	6.99	6.32	0.77	1.17	8.05	7.79	13.22
BETWEEN 220.00-239.99	1.81	14.61	10.95	5.16	3.99	2.69	3.80	10.95	9.61	11.88
BETWEEN 240.00-259.99	12.59	26.79	15.74	2.52	1.72	12.43	14.95	13.86	2.86	2.29
BETWEEN 260.00-279.99	36.19	13.72	19.27	1.26	0.86	16.29	21.33	11.07	0.37	0.49
BETWEEN 280.00-299.99	16.16	14.61	10.70	0.63	0.44	16.09	12.85	8.81	0.07	0.13
300 AND ABOVE	32.63	28.56	25.69	0.93	0.81	51.71	45.54	32.92	0.00	0.03

SALE NO	FUTURE FRESH OFFERING (IN PACKAGES)								
	THIS YEAR-2020			LAST YEAR-2019			DIFFERENCE		
	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL
35	50511	21332	71843	45694	17372	63066	4817	3960	8777
36	49254	23016	72270	52208	17919	70127	-2954	5097	2143
38	53183	21973	75156	50788	17655	68443	2395	4318	6713
TOTAL	152948	66321	219269	148690	52946	201636	4258	13375	17633



* Please note August 2020-21 Price is calculated on Sale 31,32,33,34 Only

GTAC BUYING (ALL TEAS) FOR THE Sale 34									
	CTC LEAF			DUST			TOTAL		
	Sale 34								
OFFER	32,40,187.7			Kgs	OFFER	16,75,952.5			Kgs
SOLD	24,81,158.1			Kgs	SOLD	14,84,093.5			Kgs
SOLD %	77%				SOLD %	89%			
ZONE	Kgs	AVG	%		Kgs	AVG	%	Kgs	AVG
TCPL	7,84,328.4	274.32	32%	TCPL	8,09,867.9	316.65	55%	15,94,196.3	295.82
HUL	3,40,044.5	289.54	14%	HUL	2,90,909.4	354.25	20%	6,30,953.9	319.38
W.India	5,45,959.3	313.92	22%	W.India	1,31,983.0	277.02	9%	6,77,942.3	306.74
WI.Pack	1,03,776.6	307.91	4%	WI.Pack	1,21,843.0	281.72	8%	2,25,619.6	293.77
N.India	2,20,305.9	281.04	9%	N.India	42,063.5	298.83	3%	2,62,369.4	283.89
NI.Pack	88,658.5	268.36	4%	NI.Pack	51,202.0	274.28	3%	1,39,860.5	270.53
Packeteers	1,02,151.7	266.55	4%	Packeteers	5,757.4	270.27	0%	1,07,909.1	266.75
C.India	13,941.9	299.32	1%	C.India	10,614.3	276.94	1%	24,556.2	289.65
Exports	1,99,026.0	302.00	8%	Exports	1,747.3	341.34	0%	2,00,773.3	302.34
Local	73,805.7	279.38	3%	Local	10,719.5	252.91	1%	84,525.2	276.02
S.India	-	-	0%	S.India	5,866.8	255.86	0%	5,866.8	255.86
Others	9,159.6	263.97	0%	Others	1,519.4	257.06	0%	10,679.0	262.99
TOTAL	24,81,158.1	289.06		TOTAL	14,84,093.5	314.46		39,65,251.6	298.57

ASSAM BATTING ORDER (GTAC+CTTA(Sale 35)) Sale 14 TO 34				
MARK	2020-21		2019-20	
	KGS	AVG	KGS	AVG
Halmarl	175097.7	424.79	258323.2	316.89
HOOKHMOL	101896.7	424.06	178793.4	284.28
Mokrung	184412.9	412.67	188027.0	276.51
Gatoonga	271317.5	407.36	383787.8	264.45
DoomurDullung	165805.9	406.51	146290.4	304.06
Dubba	34876.7	393.48		
Hajua	152189.4	389.53	83652.0	262.76
Namroop	194841.5	382.58	185532.4	207.71
Duflating	148911.9	378.90	273358.0	276.58
Kotalgoorie	91506.6	376.68	72988.2	252.53
Behubor	52404.2	367.73		
Salkathoni	231609.0	367.62	291538.6	221.43
Banamalie	55579.4	367.05	94385.3	262.87
Teok	159592.4	366.32	184420.8	211.10
KHOOMTAIE	71456.0	365.42	80438.4	227.31
Deha	105776.0	365.02	137011.6	245.77
Mohokutie	92120.2	364.67	25653.2	263.06
Majuli	241991.4	364.40	284806.7	221.08
Ligripookrie	144749.7	362.97		
Gelakey	39073.1	360.22	55405.0	252.32
Shyamguri	421626.8	359.00	319845.2	219.41
Borjan	183666.2	358.04	277881.5	242.20
Haroocharai	72523.3	357.46	106373.5	243.42
KOONTAI(B)	493356.0	357.02	722850.2	230.12
SOCKLATINGA	58790.3	356.93	72607.1	253.35

* Above 30,000 Kgs